



N E B U L A   P L A T F O R M

# Contracts make promises. *Nebula makes sure they're kept.*

Contract execution infrastructure  
for every agreement between two parties.

Timi Adeyemi, Founder | 2026

## THE SANDBOX

# The day job was not a distraction. *It was the sandbox.*

The founder didn't observe this problem from the outside. He ran it. For 8 years. Managing \$60M+ of live EPC contracts manually, with spreadsheets, email chains, and weekly review meetings as the only infrastructure. He got so frustrated with the process that he taught himself to code, built the product on his own employer's live projects, and filed 12 patents before asking for a dollar.

**8+****Years in EPC**

Live contract management

**\$60M+****Contracts Managed**

Active pilot sandbox

**12****Patent Families**

Filed before asking for a dollar

**\$20K****Founder Capital**

Two shipping products built

*"I built Nebula because I know exactly what the manual process looks like. Every email chain chasing an overdue obligation, every weekly meeting reviewing a spreadsheet, every dispute where both sides produced their own version of events. Those are the seven engines. I encoded the process into software, then made it better than any human could run it."*

THE PROBLEM

# \$50B+ lost globally to contract non-compliance.

## *We proved it on a live \$60M project.*

On a live \$60M BESS contract, Nebula caught 38 overdue obligations before they became disputes. Average early detection: 4.2 days. That is the difference between a conversation and a \$52M legal bill.

The average major infrastructure dispute costs \$52M. Obligations are tracked in spreadsheets. Follow-up depends on individuals. By the time a breach is flagged, the project is already behind.

12-WEEK PILOT ON LIVE EPC CONTRACTS

\$60M+ combined contract value

Two active energy infrastructure contracts

**Production data, not a demo**

347

Obligations tracked

38

Overdue caught early

11.5 hrs

Weekly time saved

4.2 days

Early detection average

TODAY

Spreadsheets. Email chains. Weekly reviews.  
Missed deadlines. Disputes. No record.

NEBULA

Upload contract. 90 seconds. Every obligation extracted.  
Self-executing enforcement. Permanent delivery record.

## CONVICTION CHECK

# What you need to believe.

If any of these is a hard no, this is not your deal. The slide saves everyone's time.

01

Construction and infrastructure will adopt software that removes manual enforcement overhead. The \$12.9T industry still runs on spreadsheets and email.

02

Both parties will join a platform when the value is asymmetric. Contractors get vindication and a portable delivery record. Principals get automated enforcement. Both sides benefit.

03

Portable reputation will become a procurement standard the way FICO became a credit standard. Verified delivery data is more valuable than self-reported prequalification.

04

A solo founder with 8 years of domain expertise, 12 patent families, and a shipped product on live contracts can execute this faster than a funded team starting from zero.

05

The category is genuinely empty. No granted patent covers the combination of obligation extraction, self-executing enforcement, and portable reputation.

## THE SOLUTION

# Seven engines. *One loop.*

Each engine replaces a step that EPC project teams run manually today. Together they automate the entire contract management process from signature to portable reputation.

01

## Extract

AI reads every obligation, deadline, and condition. 90 seconds. 94% accuracy.

TABLE STAKES

02

## Accept

Both parties confirm the register. Deadlines locked. Single source of truth.

DIFFERENTIATOR

03

## Enforce

Self-executing rules. Auto-escalation, penalty triggers, acceptance windows. No chasing.

ONLY NEBULA

04

## Adapt

Genuine delays handled through mutual acknowledgement, not disputed variations. Anti-gaming checks prevent abuse.

ONLY NEBULA

05

## Prove

Every transition cryptographically anchored. The Proof Ledger is the dispute evidence layer. When parties disagree, the Proof Ledger is the arbiter.

ONLY NEBULA

06

## Verify

Portable reputation from verified delivery data. Like a FICO score, but for whether you deliver what you promised.

ONLY NEBULA

07

## Certify

Verified delivery credential for procurement, insurance, and lending.

ONLY NEBULA

MARKET + VALIDATION

# Construction is the entry point. *Every contract is the market.*

**\$12.9T**

TAM

Global construction  
16.8% CAGR

**\$2.2B**

SAM

Contract management  
+ compliance software

**\$6.5B**

Expansion

Prequalification  
& certification

Expands to mining, oil and gas, government procurement, defence, pharma. Every industry that runs on multi-party delivery obligations.

MARKET VALIDATION

**84/100**

Adoption score

Directors at 500+ employee firms

**79/100**

Overall adoption

All 77 validated respondents

**94%**

Extraction accuracy

On live EPC contract PDFs

**77**

Companies surveyed

Independent market validation

BUSINESS MODEL

# Four Revenue Layers

## SaaS Subscriptions

Per-project licensing. Obligation tracking, enforcement engine, and compliance reporting. Annual contracts.

## Blockchain Fees

Per-transaction fee for every enforcement action anchored to the Proof Ledger. Revenue scales with activity.

## Reputation API

Contractors and clients pay to query verified delivery scores and project history. Highest-margin stream at scale.

## Insurance + Lending Data

Verified delivery data drives insurance, surety, and project finance. Lenders become distribution partners.

UNIT ECONOMICS

**\$750**

CAC

**\$17,250**

LTV

**23:1**

LTV:CAC

**85%+**

Gross Margin

**~15**

Breakeven (months)

Breakeven at ~15 paying customers at \$199/mo Professional tier, assuming 10% annual churn.

Unit economics modelled from comparable vertical SaaS benchmarks and pilot engagement data. To be validated with first paying customer.

COMPETITIVE LANDSCAPE

# Nobody does all of this.

Capability	Procore	Sirion/ Ironclad	ISN/ Avetta	Luminance	Nebula
AI obligation extraction	X	✓	X	✓	✓
Self-executing enforcement	X	X	X	X	✓
Adaptive mutual acknowledgement	X	X	X	X	✓
Cryptographic proof of delivery	X	X	X	X	✓
Portable reputation scoring	X	X	X	X	✓
Verified delivery certification	X	X	X	X	✓
Anti-gaming detection	X	X	✓	X	✓
Built for both parties	X	X	X	X	✓

Funding: Sirion \$171M | Ironclad \$334M (\$3.2B val) | Icertis \$497M | DocuSign \$520M (DOCU) | ISN ~\$6B+ (Blackstone) | Avetta ~\$3B (EQT)

Procore and Ironclad can replicate features. They cannot replicate 8 years of process knowledge or the Proof Ledger's immutable history.

## THE MOAT

# You cannot encode a process *you have never run.*

### Process Knowledge

8 years running EPC contracts manually. The seven engines map 1:1 to steps the founder ran by hand. A new entrant starts from zero.

### Network Effects

Both sides must be on Nebula for enforcement to work. Each participant increases value for all users. No counterparty network in DIY tools.

### Immutable History

Years of Proof Ledger records compound into an irreplaceable audit trail. A competitor starts with zero historical data. The audit trail is the product.

### Reputation Lock-in

Delivery scores follow contractors across projects. Leaving means losing verified history. Switching costs grow with every project completed.

### AI Training Loop

Every contract processed improves extraction. Every enforcement outcome trains the system. A new entrant starts from zero training data.

### Dispute Evidence

The Proof Ledger is an immutable timeline of every state change. In a \$52M dispute, Nebula records are independently verifiable evidence.

## INTELLECTUAL PROPERTY

# 12 patent families. *Deep architectural moat.*

Each patent covers a distinct layer of the Nebula stack. Together they form an interlocking defensive architecture that is expensive and time-consuming to design around.

# 12

Patent families filed

1 PCT international + 11 AU provisionals

PCT-001 Core Architecture

PROV-001 Enforcement Algorithms

PROV-002 Predictive Breach

PROV-003 Inter-Agent Negotiation

PROV-004 Cascade Risk Detection

PROV-005 Dispute Evidence Assembly

PROV-006 Financial Instrument Scoring

PROV-007 ZK Reputation Verification

PROV-008 Domain-Agnostic Schema

PROV-009 Point-of-Interaction

PROV-010 Certification Determination

PROV-011 Anti-Gaming Detection

## THE FOUNDER

# Timi Adeyemi

Founder and CEO, Nebula Platform Pty Ltd

### Domain Expert

8+ years leading EPC electrical engineering on \$60M+ active BESS contracts for major energy companies. Lives the exact contract enforcement pain Nebula solves.

### Technical Builder

Built Nebula Platform and Locus (locusdocs.com) end-to-end as a solo founder. Two shipping products, zero outsourced development.

### Prior Startup

Lavo (Australian hydrogen energy startup): investor relations, international JV partnerships. Understands fundraising and scaling.

### Academic

Two Masters degrees (University of Sydney, University of Leicester). Deep expertise in power systems and BESS dynamic modelling. Working toward RPEQ and CPEng.

**Full-time on Nebula the day the SAFE closes.**

THE ASK

# \$380K Post-Money SAFE

**\$380K**

Raise Amount

**\$3.5M**

Valuation Cap

**16%**

Discount

**10.86%**

Investor Ownership

**\$3.12M**

Pre-money valuation

**12**

Patent families filed

**18 mo**

Runway to Seed

ESIC qualified

**Full-time on Nebula the day the SAFE closes.**

First capital deployed: one enterprise sales hire and first paying customer within 90 days.

Shipped product with live pilot data. 12 patent families protecting the full enforcement stack.

Locus validated the extraction engine in production. It pays its own server bills. Nebula is the venture-scale business.



N E B U L A   P L A T F O R M

**A credit score for contractors.**

**Enforce contracts automatically.**

**Build reputation that follows.**

*The founder lives the problem every day.*

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